



A woman with long brown hair, wearing a dark sailing jacket and a grey beanie, is leaning over the side of a boat. She is pulling a rope that is wrapped around a metal winch. The sun is low on the horizon, creating a bright, warm glow and reflecting on the water. The background shows a calm sea and a distant shoreline with trees under a blue sky with some clouds.

***TO THE NEXT
CHALLENGE.***



IN LIFE, THERE ARE THOSE WHO SHY AWAY FROM CHALLENGES, AND THOSE WHO LIVE FOR THEM. WHETHER A SEASONED RACER, AVID CRUISER OR SOMEWHERE IN BETWEEN, SAILORS ARE DRAWN TO SAILING BECAUSE IT'S CHALLENGING. THEREIN LIES THE REWARD. THERE ARE ALWAYS NEW SKILLS TO MASTER, OBSTACLES TO OVERCOME, PROBLEMS TO SOLVE. THESE ARE THE MOMENTS THAT PUT MINDS, BODIES AND SPIRITS TO THE TEST. MAKING US BETTER. MAKING US FEEL. MAKING US DIFFERENT FROM THE REST.

WE ARE QUANTUM. WE EXIST TO EQUIP THE SAILORS OF THE WORLD WITH EXACTLY WHAT THEY NEED TO MEET THEIR NEXT CHALLENGE.



SINCE 1996, WE HAVE FOCUSED ON PROVIDING THE BEST-PERFORMING PRODUCTS IN SAILING. TODAY, WE'RE EQUALLY RELENTLESS ABOUT DELIVERING A HIGHER STANDARD OF SERVICE, CUSTOMER CARE, EDUCATION, SUPPORT AND MENTORSHIP. IT'S HOW WE'LL CONTINUE TO HELP SAILORS AT ALL LEVELS PURSUE THEIR PASSION AND ACHIEVE THEIR ASPIRATIONS.

— ED REYNOLDS, President



GOING THE EXTRA MILE

▲ **SAILING SOLUTIONS & GUIDANCE**

Performance means something different to each sailor and we're here to help you maximize it. Quantum's sail consultants offer guidance and sailing solutions tailored to your needs, aspirations, and why you sail. Need help with race training or offshore cruise planning? Questions on rig tune, sail handling or trimming tips? If we don't have the answer, we know someone who will.

▲ **PROBLEM SOLVING**

Sometimes a new sail is not the answer or only part of the solution. It's all about asking the right questions to uncover what's really going on and your specific needs. We'll identify options and collaborate on evaluating, selecting and implementing the solutions that are right for you.

▲ **PROJECT MANAGEMENT**

From time of order through delivery and sail test we will manage the sail order and delivery process. We are dedicated to serving with honor, integrity and respect at all times by doing the right thing, doing what we say and communicating promptly and thoroughly.

DEEP KNOWLEDGE



▲ ACCESS TO TOP TALENT

Quantum's global network of expert sail designers, sail consultants and sailmakers includes Olympic, world and national champions, as well as master cruisers with diverse knowledge. These talented and experienced individuals work very closely with clients to identify their needs and ensure success.

▲ PERFORMANCE DATA & TECHNICAL INFORMATION

Quantum's experts and pro sailors share the latest tuning data, sail trim, mast set up and other tips to help clients improve performance. This knowledge transfer takes place at all levels and types of sailing to elevate every customer's experience.

▲ HIGH-TECH CRUISING SOLUTIONS BORN OF A STRONG RACING PEDIGREE

Quantum's racing pedigree has given our design teams deep data and insights that educates every design and enables us to create sails unlike any sailmaker today. This data has come from our contribution to major victories in many arenas of sailing including the Audi MedCup, TP 52 Super Series, America's Cup, Volvo Ocean Race, the Olympics and national and world championships for almost every major One Design class.



QUANTUM SAILS EXCEL DUE TO AN UNMATCHED LEVEL OF EXPERTISE, DATA, AND ATTENTION TO DETAIL. EACH SAIL IS DESIGNED AND TAILORED TO THE DEMANDS OF THE JOB AND THE NEEDS OF THE CLIENT. WE HAVE ONE OF THE MOST AGGRESSIVE AND COMPREHENSIVE PROGRAMS IN THE INDUSTRY DEDICATED TO TECHNOLOGICAL ADVANCEMENT. QUANTUM SAILS IS ALWAYS STRIVING TO GET BETTER AND BETTER.

— DOUG STEWART, Vice President Sail Design & Product Integration



QUANTUM SAILS WAS INTEGRAL TO OUR ISLAND PACKET 349 BEING NAMED CRUISING WORLD'S DOMESTIC BOAT OF THE YEAR. WE WORKED CLOSELY WITH THE QUANTUM TEAM TO NOT ONLY BUILD A SUITE OF HIGH-PERFORMANCE SAILS, BUT ALSO TO DEVELOP AND FINE TUNE THE RIG. WE LOOK FORWARD TO FUTURE COLLABORATION WITH QUANTUM AND LEVERAGING THEIR DEEP KNOWLEDGE AND IQ TECHNOLOGY TO CREATE TRUE PERFORMANCE CRUISING BOATS.

— LESLIE ALLEN, Vice President - Island Packet Yachts



THE PERFORMANCE ADVANTAGE OF iQ TECHNOLOGY®

▲ **DATA DRIVEN SOLUTIONS**

Quantum Sails has one of the most comprehensive programs in the industry dedicated to technological advancement. The result is the ability to deliver data-driven solutions to optimize sail and boat performance with the highest level of confidence and precision for racing and cruising boats of all types and sizes.

▲ **SAIL SHAPE VALIDATION**

More than ten years of sail shape analysis and verification of performance targets with the Quantum Racing TP52 program has provided an unprecedented opportunity to validate and advance the company's iQ Technology capabilities and more importantly, to deliver on the promise of better performance for all clients.

▲ **CUSTOMIZED SOLUTIONS**

Quantum's iQ Technology is used by the company's sail designers to develop sailing solutions for a broad range of scenarios involving racing boats, cruisers, new boat designs, boat modifications, multi-hulls, mono-hulls, classic yachts and super yachts. The performance objectives and exact deliverables are highly customized to each project.

▲ **DESIGN PARTNERSHIPS**

Quantum's technology team collaborates with yacht designers and mast providers to provide advanced modeling and analysis in support of client projects covering all types of boats including Island Packet, Alerion, Melges (20, 32, 40), J/Boats, C & C, RC44, Swan, Reichel & Pugh and others.

BUILT TO EXACTING STANDARDS

▲ **PRODUCT QUALITY**

Quantum sails are built to exacting design specifications and standards with consistent workmanship. First-grade materials are used for all fabrics and parts; there are no seconds.

▲ **CONTROLLED PRODUCTION**

Quantum sails are built to established and detailed construction standards that are continually updated and consistently applied at every manufacturing facility.

▲ **ON-TIME DELIVERY**

Quantum's production system tracks the progress of every sail through production phases in real time ensuring we meet scheduled delivery dates.





UTILIZING STATE-OF-THE-ART PRODUCTION FACILITIES, AND WITH EXTENSIVE PRODUCTION STANDARDS AND DETAILING REQUIREMENTS, WE ARE ABLE TO ASSURE THAT EVERY SAIL IS BUILT TO QUANTUM'S EXACT SPECIFICATIONS AND CORRECT STANDARDS FOR ANY AND EVERY APPLICATION. WE TAKE GREAT PRIDE IN THE SAILS THAT CARRY QUANTUM SAILS BRANDING BECAUSE THE PRODUCT IS SECOND TO NONE.

— ANDREW SCOTT, Vice President Sail Production



FIRST AND FOREMOST A BUSINESS MUST BE CUSTOMER-CENTRIC. YOU MUST PUT THE CUSTOMER FIRST. YOU MUST MAKE SURE THE CUSTOMER IS HAPPY. THE BUSINESSES THAT ARE CUSTOMER-CENTRIC ARE THE ONES THAT THRIVE AND, IN MY OPINION, QUANTUM STRUCK A NICE MIX HERE. THEY NAILED THE TECHNOLOGY AT THE TOP END OF THE SPORT WHILE ALSO KEEPING THEIR BUSINESS CUSTOMER-CENTRIC.

— PETER JOHNSTONE, Owner Alerion Yachts

A man wearing a black t-shirt, a black baseball cap, and khaki pants is kneeling on a light-colored wooden floor. He is holding a clipboard in his left hand and pointing with his right index finger towards large, blue Hebrew characters printed on a white sail. The sail is laid out on the floor, and the background is a plain, light-colored wall.

ONGOING SERVICE & SUPPORT

▲ **CONSISTENT, RELIABLE SERVICE**

We work diligently to fulfill all of our promises. We take customer's trust very seriously. We understand that sails are but one portion of the overall sailing experience for clients– we're not going to let them down or burden them unnecessarily with worry on our part.

▲ **PERSONAL ACCOUNTABILITY & COMMITMENT TO CUSTOMER SATISFACTION**

All of the Service Managers include their personal cell phone number in their email signature. We do this because we're here to help clients at any point – day, night or weekends. Everyone on the service team takes ownership of the process to ensure client satisfaction.

▲ **ATTENTION TO DETAIL**

It's the little things that can transform a good experience into a great experience. We keep our lofts super clean in an effort to return sails as clean as possible. We take great pride in our precision – both the workmanship of our sailmaking and the administrative details such as invoices, communications, delivery, etc. – it's the attention to detail that makes our service lofts run smoothly.

QUANTUM BY THE NUMBERS

300+

▲ **NUMBER OF EMPLOYEES**

Including corporate employees, affiliates, and contractors.

1996

▲ **YEAR FOUNDED**

By a group of independent sailmakers looking to do things differently.

50

▲ **NUMBER OF LOFTS WORLDWIDE**

Including 18 locations in the United States.

7,000+

▲ **CUSTOM SAILS BUILT IN 2018**

Everything from super yachts, to cruisers, to Grand Prix.



GLOBAL NETWORK

Quantum's commitment starts with a dedicated team working at more than 50 sail lofts around the world and includes hundreds more working behind the scenes to design, build and service Quantum® sails.

QUANTUM SAILS LOFT & SUPPORT LOCATIONS

NORTH AMERICA

Annapolis, MD
Bristol, RI
Buffalo, NY
Chicago, IL
Long Beach, CA

Mahone Bay, NS
New Orleans, LA
Newport, RI
Norfolk, VA
Norwalk, CT

Portland, ME
San Francisco, CA
Rochester, NY
San Diego, CA
Seabrook, TX

Seattle, WA
Toronto, ON
Traverse City, MI (Headquarters)
Solomons, MD

INTERNATIONAL

Australia, Melbourne
Australia, Tasmania
Australia, Western Australia
Brazil, Porto Alegre
Brazil, Rio de Janeiro
British Virgin Islands
Bulgaria
Chile
China

Estonia
France Atlantique
France Mediterranean
Germany, North
Germany, Northeast
Germany, Hooksiel
Germany, NRW
Greece
Hungary

Ireland
Italy, Cagliari
Italy, Genoa
Italy, Palermo
Italy, Pro Laghi
Italy, Bari
Japan
Netherlands
Puerto Rico

Russia
Spain, Barcelona
Spain, Palma
Thailand
Turkey
United Kingdom, Hamble
US Virgin Islands



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TO THE NEXT CHALLENGE.

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