



## SYSTEM SAILING

SAILING WITH NUMBERS

1.3



# THE PLAN

"A goal without a plan is just a wish," so the famous quote goes. It's just as applicable to what you want to do with your sailing program. Whether it's as big as a bucket-list trip or as simple as mastering starts this season, the first step is to identify your goal and make a plan to get there.

THE FOUNDATION



HOW TO USE THIS PLAYBOOK The Foundation Playbooks in this series are designed to help you take an organized and systematic approach to your boat, team, plans, and goals. Use this planning and goal setting playbook to clearly communicate where you want to go and create a clear plan to get there. This playbook was designed to be flexible to allow you to make it your own and to best suit your program. For best results, use this as a companion to Quantum's System Sailing series with Wally Cross on QuantumSails.com. Whatever kind of sailing you're doing and wherever the wind may take you, we hope you will find this to be a helpful resource to improve your enjoyment on the water.



### SET YOUR **ULTIMATE GOAL**

#### WHAT IS YOUR ULTIMATE GOAL?

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What is it that you and your team want to achieve in the long-run? This is where you dream big—realistic, but big. Ultimate goals are often a bit complex with lots of moving pieces, which is why workbooks like this are great for organizing the elements and making an action plan.

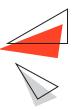
DETAILS/NOTES			

PRO TIP

**CREATE YOUR ULTIMATE GOAL AS A TEAM** 

If you're the boat owner or team captain, you might have a very clear goal in mind. However, sitting down with your team and agreeing as a team on what your ultimate goal should be goes a long way to making it everyone's goal and not just yours.

### SHORT-TERM GOALS



#### BREAK DOWN YOUR ULTIMATE GOAL INTO 5 SHORT-TERM GOALS

Decide on five key short-term goals that will go into achieving your ultimate goal and list them below. Since your ultimate goal isn't meant to be achieved in one season, these goals don't have to be either. List them in the order they should be accomplished. Once you've identified the short-term goals, evaluate your situation for this season (crew availability, schedule, resources, etc.) and decide with your team what you can realistically accomplish this season, and circle it. Don't worry if you only circle number one! If it's helpful, you can also add target dates below each goal.

1	2	3	<b>&gt;&gt;</b>	<b>5</b>
DESCRIPTION:	DESCRIPTION:	DESCRIPTION:	DESCRIPTION:	DESCRIPTION:
	DAYS.	BATE	DATE	
DATE:		DATE:		



### EXECUTION PLAN

#### **DETAIL AND ASSIGN YOUR OBJECTIVES**

Fill out one of these for each of your on- and off-the-water objectives. Make it clear who owns each objective and what actions your team will take to accomplish them.

OBJECTIVE	
OWNER(S):	
TARGET DATE/LOCATION:	
PLAN	ACTION ITEMS:
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### INDIVIDUAL CREW GOALS



#### **OBJECTIVES FOR EACH CREW**

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Each crew member should also identify their goals for the season. These include goals for personal growth and goals that help achieve the goal. Print out a worksheet for each crew member.

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TOP 3 GOALS	
PLAN	ACTION ITEM CHECKLIST:
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### CALENDAR



#### **MONTH:**

SUNDAY	MONDAY	TUESDAY	WEDNESDAY	THURSDAY	FRIDAY	SATURDAY



### COMMUNICATIONS PLAN

MASTER SCHEDULE PLAN _	
LAN FOR COORDINATION _	
LAN FOR COORDINATION _	
PLAN FOR LAST MINUTE UP	DATES
OTES	TO-DO
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### TASK CHECKLIST



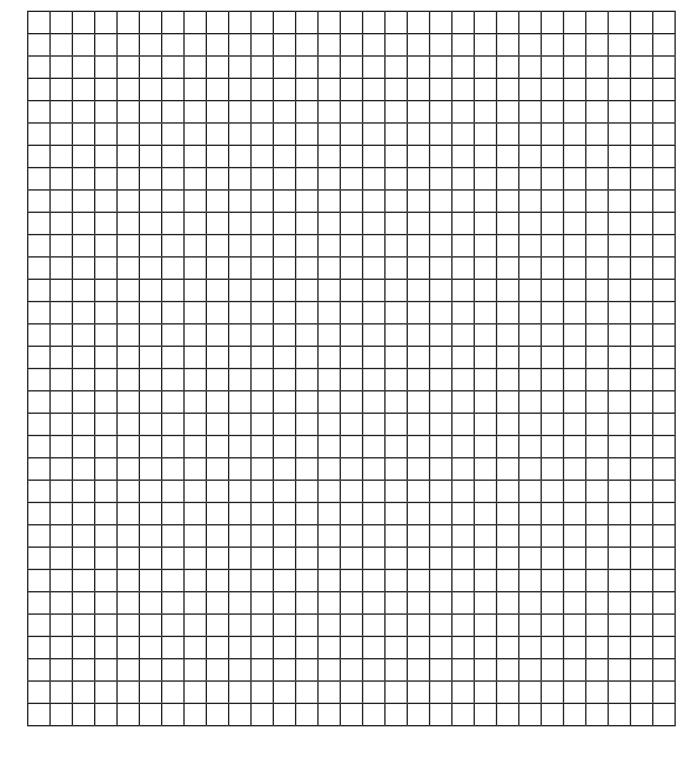
#### **TASKS**

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NOTES	NOTES
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# TRUE WIND ANGLE

### CROSS-OVER CHART





### NOTES

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